# New Tenant Preference Policies Anti-Displacement, Community Collaboration, and Efficient Implementation

Housing California – March 7, 2024









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Anna Cash City of Berkeley

### Regina Celestin Williams Silicon Valley At Home





















### Housing California - Tenant Preferences



"A VIBRANT MAYFAIR"







Artist: Felix Quintana

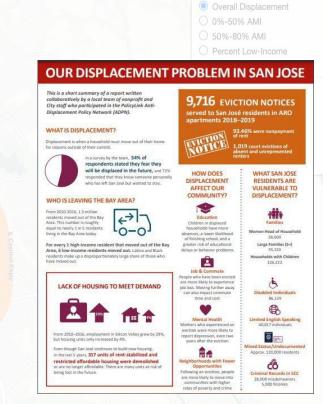


Artist: Felix Quintana

### What's the Problem?

Our San Jose families continue to be pushed out of their communities:

- Redlining
- Historically racist housing policies
- Decades of disinvestment
- Increased cost of living
- Unlawful evictions
- Lack of access to affordable housing



SILVER CREEK

for 0% - 50% & 50% - 80% Area Median Income Households Low Data Qualitympbell Probable Displacement

**Estimated Renter Displacement Risk** 

1 income group

# Housing Crisis is a Racial Justice Issue

residents who contributed their dreams and aspirations for the neighborhood concept map.

- The most rent burdened renters in San Jose are Black and Latinx

- Latinx, Vietnamese, and Black residents are living in areas with displacement pressures at double or triple the rate as non-Hispanic white households in San José.
- Black and Latinx households had the lowest rates of homeownership in San Jose in 2020



Black, Indigenous and Latinx people overrepresent the city's Homeless Population despite making up about 30% of the population

- Women and children in San Jose are the most vulnerable to displacement.

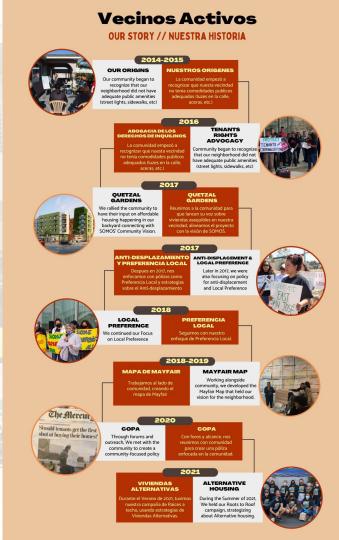
Cooperativa de Cuidado Infan Small Business Cooperative

Sources: Bay Area Equity Atlas, Urban Displacement Project, San Jose Housing Department

### **Our Story**

We began advocating for tenant protections and affordable housing production

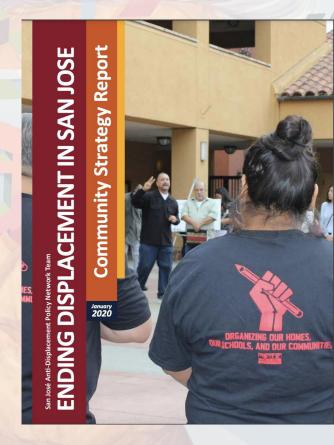
- Quickly realized we can't build our way out of the crisis
- Community still faces substantial barriers to accessing affordable housing



# **Community Led Solutions**

We organized, build coalitions and in partnership with the Housing Department, we were able to pass a 10-point Anti-displacement strategy plan for the City of San Jose (2020):

- Support Equitable COVID-19 Recovery and Impact Mitigation Measures for Renters and Homeowners
- Establish a Neighborhood Tenant
  Preference for Affordable Housing
- Explore a Community Opportunity to Purchase Program/ Ordinance (COPA)
- Increase Equitable Representation of Historically Underrepresented Communities on City Commissions



### Quetzal

Quetzal Gardens was approved for development with strong support from the community.

- RCD, developer, had partnered since 2018 with SOMOS Mayfair

SOMOS did extensive outreach and direct assistance to over 200 community members to complete their applications.

- According to RCD records, over 350 applicants from the zip code 95116 (the zip code where the building is located) applied
- The building fully leased up in mid-2021,
  - Zero current neighborhood residents were successful in applying for these apartments
- Approximately 3,000 households submitted applications for 42 non-homeless units (over 70 applicants per unit)





TENANT PREFERENCES TO MITIGATE DISPLACEMENT

CITY OF SAN JOSÉ HOUSING

# AUTHORITY FOR ANTI-DISPLACEMENT TENANT PREFERENCES

- Community voice (Council District 5)
- 2017 City Council priority (District 5 nomination)
- 2018 National peer-learning Anti-Displacement Policy Network (ADPN)
- 2019-20 San José's ADPN City/community co-authored report



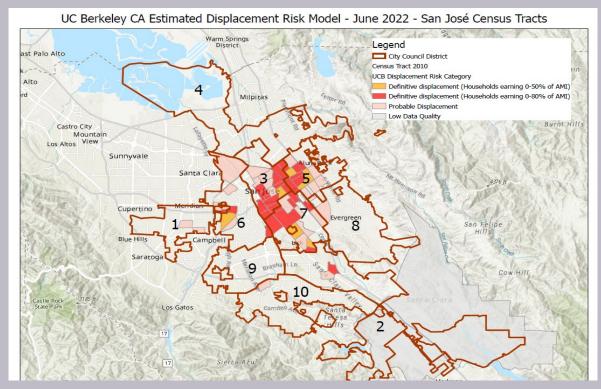
 2019-20 Citywide Residential Anti-Displacement Strategy (#2)

# **LEGAL GROUNDING**

- SB 649 (2021)
  - Co-sponsored with City of San José, SOMOS Mayfair, Housing Action Coalition
  - Gives jurisdictions authority to prioritize residents at-risk of displacement
- Disparate impact analysis
- Findings for program's City Council resolution
- State HCD's fair housing review (as a lender)



### TWO TYPES OF ELIGIBILITY - LIVE IN DISPLACEMENT AREAS OR IN SAME COUNCIL DISTRICT



15

# **PROGRAM DEVELOPMENT TASKS**

- Define target population
- Identify evidence for eligibility & process
- Use **technology** Doorway renter portal
  - Geocoding matches address to census tract
- Develop program details
  - o Outreach to stakeholders for priorities
  - Language for City funding documents
  - o Administrative guidelines
  - o Training & tools property owners, city staff
- Consider related requirements
  - o Alternative documentation advertisement
  - o Fair housing marketing
  - Use of Doorway
- **Outreach** to owners, to residents with CBO partners

**Stakeholders** 

1. Affordable housing owners, managers

- 2. Attorneys
- 3. Renters
- 4. CBOs



# TAKEAWAYS

- > Legal tenant preferences take intentionality to create
- Disparate impact analysis differs in every community
- > What people want to see may or may not be legal
- > Fostering housing choices citywide is more easily legal
- > Deals are few and far between, so timing is key
- > HCD signoff is important plan ahead for a given deal

# FOR MORE

https://www.sanjoseca.gov/yourgovernment/departmentsoffices/housing/resource-library/housing-policyplans-and-reports/tenant-preferences

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City of Berkeley Department of Health, Housing, and Community Services

Enhancing Community Life and Supporting Health and Wellness for All



### Berkeley's Affordable Housing Preference Policy

Anna Cash City of Berkeley

March 7, 2024

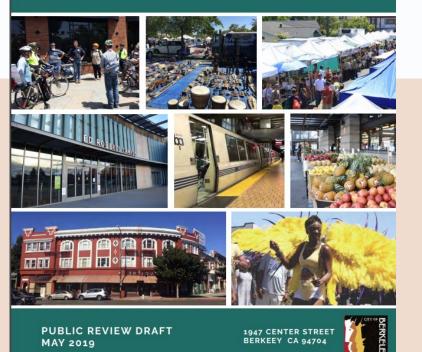




### What is Berkeley's Affordable Housing Preference Policy?

Berkeley's Housing Preference Policy prioritizes households who experienced or are facing displacement in Berkeley for new affordable housing units.

#### city of berkeley ADELINE CORRIDOR specific plan



### Community Calls for a Preference Policy

- Gentrification and displacement, especially in South Berkeley
- Adeline Corridor Specific Plan
- BART redevelopment: Ashby & North Berkeley

#### **CITY OF BERKELEY**

### **Community-Driven Engagement**

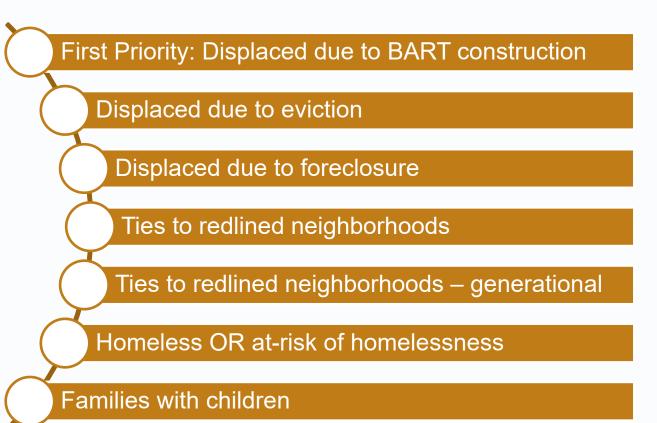
#### Partnership for the Bay's Future Challenge Grant

- Dedicated Fellow
- Support for Healthy Black Families/East Bay Community Law Center

#### **Engagement Strategy**

- Community Surveys
- Outreach led by Healthy Black Families
- Community Leaders Group

### **Preference Categories**



**CITY OF BERKELEY** 

### **Implementation Planning**

#### Started before policy adopted:

- Coordination with Housing Portal
- BART Database
- Disparate Impact Analysis

Adopted date: July 11, 2023

#### Once policy adopted:

- Outreach planning
- Drafting Administrative Guidelines & training

#### Effective date: January 1, 2024



#### **CITY OF BERKELEY**

#### Back

#### Descendants of Residents of Redlined Neighborhoods

Your household can receive preference for housing if you or another household member have a parent/guardian or grandparent who lives or lived in a redlined neighborhood within Berkeley. If you qualify and would like to be considered for this preference, please enter your relative's primary or former address. If you qualify for this preference and are selected for an interview, be prepared to provide proof of address for the address holder. Use the map below to determine if your address is in a formerly redlined neighborhood:

City of Berkeley Map of Formerly Redlined Neighborhoods

Please select one:

At least one of my parents or grandparents lives or lived in a formerly redlined neighborhood in Berkeley

I do not qualify for this preference

### **Application Process**

CERTIFICATES

#### HOUSING PORTAL PRE-APPLICATION

#### LOTTERY & SORTING WAITLIST BY PREFERENCES

#### **PREFERENCE VERIFICATION**

Next

### Maudelle Miller Shirek Community



- 87 total units
- Healthy Black Families offices on ground floor
- 9,960 applications
- Jurisdiction website = top referral
- Limited BART and foreclosure certificate applications



### **Takeaways**

- Community-driven policy development
- Outreach partnerships
- Responding to existing displacement
- Collaboration with affordable housing providers
- Leveraging technology
- Early implementation planning
- Nimble and flexible implementation
- Demographic data collection

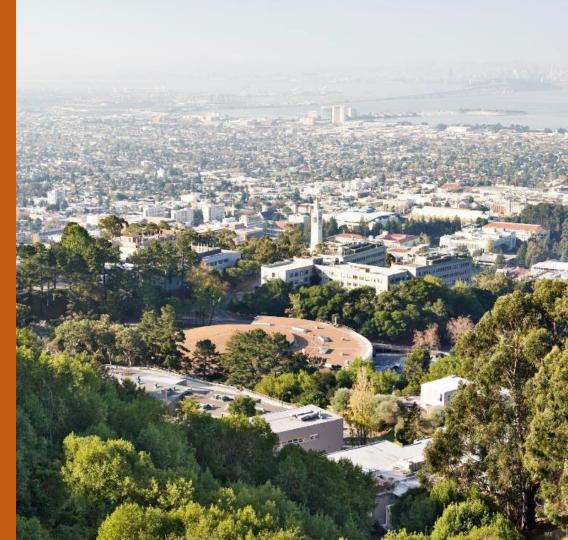


# Learn More & Get in Touch

Berkeleyca.gov/housing-preferences



HousingPreferences@berkeleyca.gov



# **Discussion/Questions**

TENER TELHO ES UN DEDECHO







